

Case Study

Frazier Collaborates with Trinity Consultants to “Green Light” Compliance for Plant Operations and Expansions



Challenge

The lack of internal expertise and resources to prepare, submit, and update Frazier’s various environmental reporting and permitting requirements was exposing the company to potential compliance violations.



Solution

Trinity assigned a single point-of-contact to manage environmental compliance duties at five Frazier plants and assist in permitting for new facilities and existing facility updates.



Result

Zero violations since partnering with Trinity. Reduced cost and effort in reporting process. Reduced compliance risk. New confidence in planning future expansions. Improved brand reputation. All systems “go.”

Trinity has been partnering with Frazier on multimedia environmental compliance reporting since 2017. Frazier is a leading producer of industrial rack systems, operating a network of 10 fabrication facilities strategically located throughout North America. The company manufactures custom and standard structural steel storage systems, from pallet rack systems to complete pick-to-belt towers, automated storage (AS) and retrieval systems (RS), and rack-supported buildings.

Trinity currently serves as Frazier’s lead technical consultant on environmental compliance reporting to federal and state regulators in five states, including Idaho, Tennessee, South Carolina, New Jersey, and New York. Reports range from hazardous waste and stormwater certifications to air emissions inventories, toxic release inventories (TRI), and air pollutants associated with metal fabrication and finishing categories, among others.

Trinity provides the environmental compliance expertise we need to keep our business flowing. The amount of collaboration between us has established a high level of trust. Trinity is always looking out for our best interest.
– Brent Jensen, Manufacturing Director of EHS and HR, Frazier



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Challenge

Due to a lack of internal environmental regulatory expertise and resources, Frazier outsources its compliance reporting to Trinity. The company also relies on Trinity to prepare, submit, and update permits on an as-needed basis pursuant to expansion plans and facility updates.

The hours it would take to manage these processes and maintain vigilance over compliance matters across Frazier's select facilities effectively divert resources from the core business. Trinity has proven to be a responsive, proactive environmental compliance partner for the company, steadily earning trust as Frazier's go-to source for reporting and permitting throughout their evolving relationship.

Solution

Trinity maintains an annual fixed-fee contract and compliance calendar to manage Frazier's ongoing multimedia environmental reporting requirements. Trinity's managing consultant serves as the single point-of-contact. In addition to conducting annual planning meetings and monthly calls, Trinity conducts site visits as needed to support Frazier's expanding business. Frazier calls on Trinity to support its corporate EHS director, as well as individual plant managers and supervisors, as follows:

- ▶ Prepare and file routine environmental compliance reports (quarterly, annual, semiannual; air, stormwater, hazardous waste) for all five plants
- ▶ Perform quarterly records review for each plant to ensure compliance with environmental permits and plans
- ▶ Complete annual virtual environmental compliance audits for each plant, including review of permits, plans, reports, records, and virtual walkthrough
- ▶ Provide online, annual hazardous waste refresher training for key personnel
- ▶ Support Frazier during inspections; respond to questions and enforcement citations
- ▶ Remain on-call for general environmental questions

In addition, Trinity performs non-routine tasks for Frazier as separate projects, including:

- ▶ Air permit applications for facility modifications and expansions
- ▶ Strategic planning for environmental impacts from operational changes
- ▶ Supplemental training

Result

Since the partnership was established, Frazier has experienced zero compliance-related violations, fines, penalties, or citations where Trinity is active. The following accomplishments and outcomes can be attributed to this ongoing partnership:

- ▶ Company personnel associated with routine reporting have been repurposed to focus on core business initiatives
- ▶ Reporting deadlines are consistently met
- ▶ Filed reports are complete and accurate
- ▶ Regulatory audits have become non-events
- ▶ Work procedures related to compliance activities have been standardized
- ▶ Training quality has improved
- ▶ Production delays due to compliance matters have become the exception
- ▶ Awareness of environmental stewardship has risen across the organization
- ▶ The company is widely accepted as a responsible citizen within the community

About Trinity Consultants

Trinity Consultants, a leading global environmental consulting firm, provides services and solutions in the EHS Regulatory Compliance, Built Environment, Life Sciences, and Water & Ecology markets. Founded in 1974 Trinity has the technical expertise, industry depth, and capabilities to help clients achieve their goals across the natural and built environments.